

Basel II

Internal Ratings-based Approach

Journey to Risk Sensitive Models

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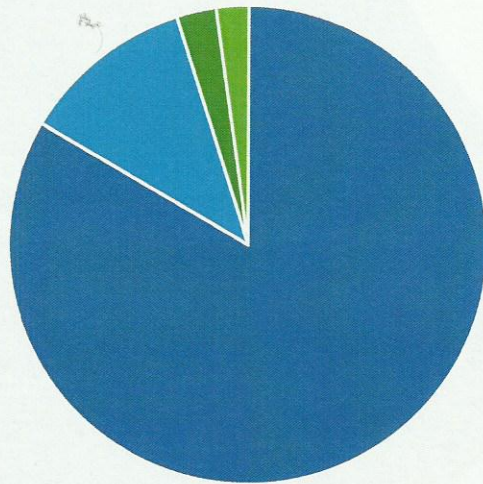
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Here for good

Retail Banking

Use of Internal Ratings-based Models

Retail Banking – Asset Composition



- Personal Mortgage
- Personal Unsecured Products
- Business Client
- Wealth Management

- The portfolio is diversified across products and customer segments.
- To optimize balance sheet to drive RWA efficiency, over 85% of the asset portfolio are fully secured.

Basel – Internal Ratings-based Approach

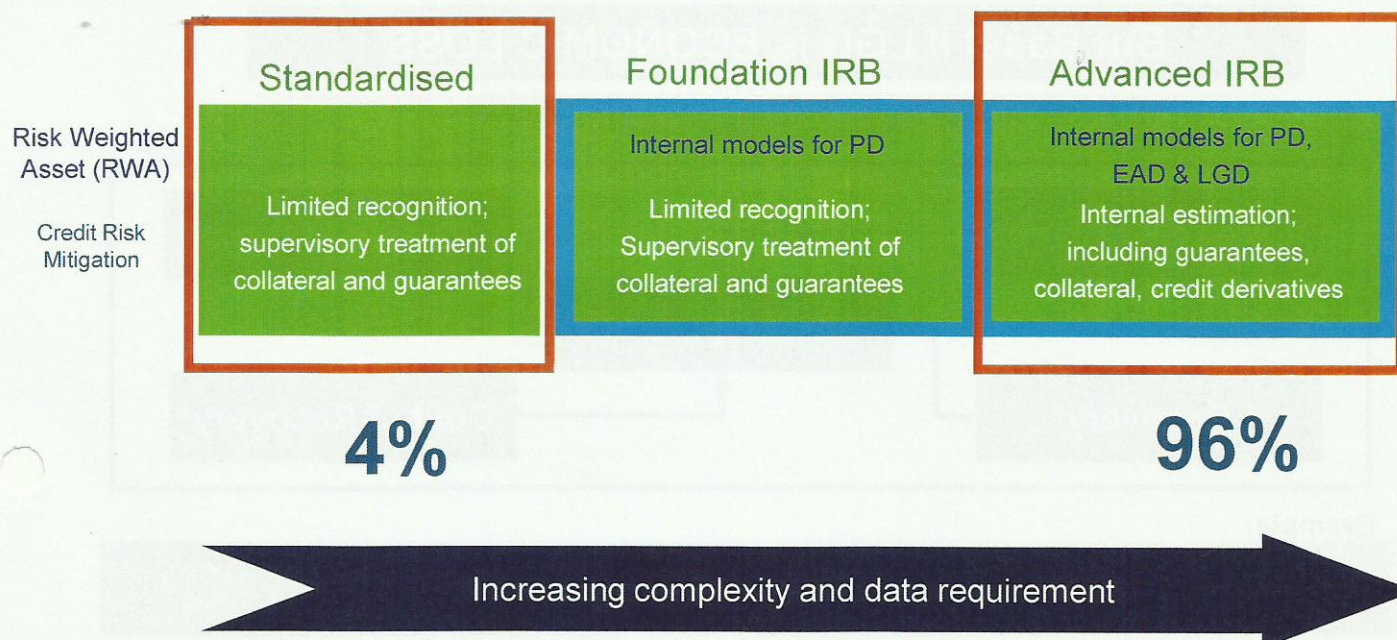
Credit Risk Models

	Standardised	Foundation IRB	Advanced IRB
Risk Weighted Asset (RWA)		Internal models for PD	Internal models for PD, EAD & LGD
Credit Risk Mitigation	Limited recognition; supervisory treatment of collateral and guarantees	Limited recognition; Supervisory treatment of collateral and guarantees	Internal estimation; including guarantees, collateral, credit derivatives

Increasing complexity and data requirement

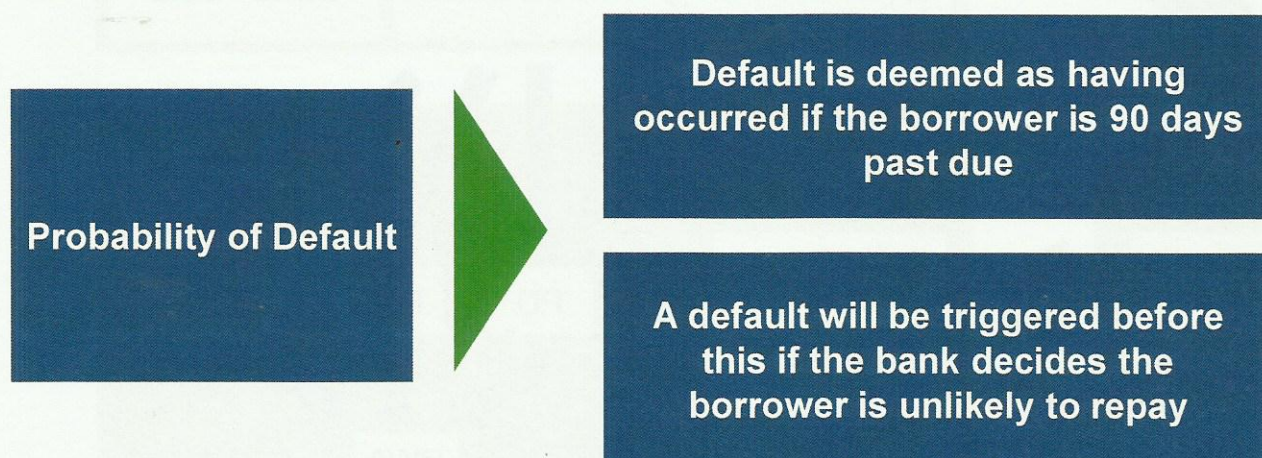
Basel – Internal Ratings-based Approach

Credit Risk Models Coverage in Retail Banking



IRB Models Components – Probability of Default

Probability of default is defined as the likelihood that the borrower will default over a 12 month period



IRB Models Components – Loss Given Default

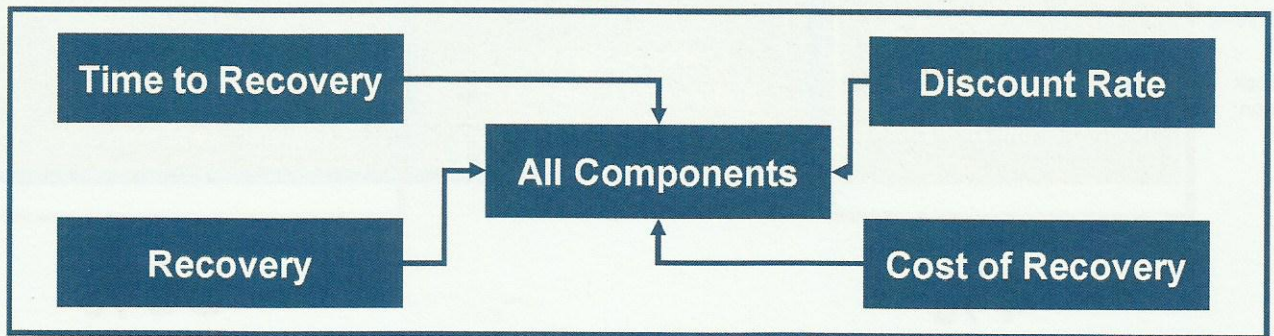
Simple recovery rate :

Loan value
\$100

Collateral value
\$90

LGD 10%

But Basel II LGD is ECONOMIC LOSS



Example:

Loan value
\$100

Collateral value
\$90

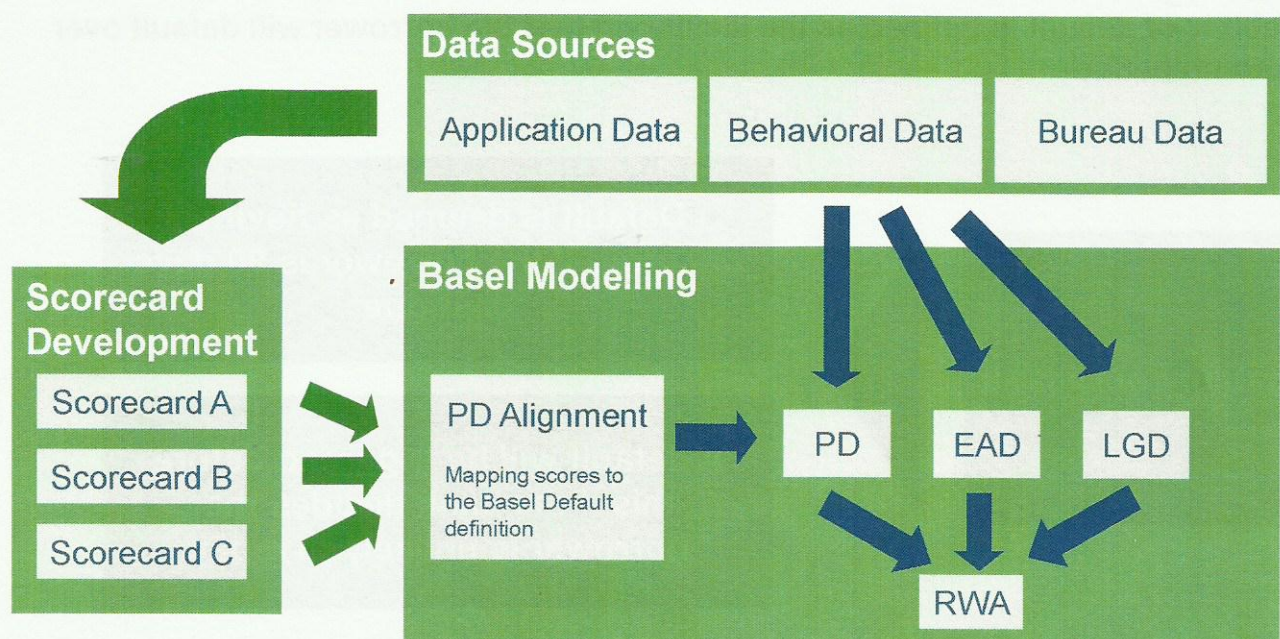
Cost of Recovery
\$10

Time to recovery
2 years

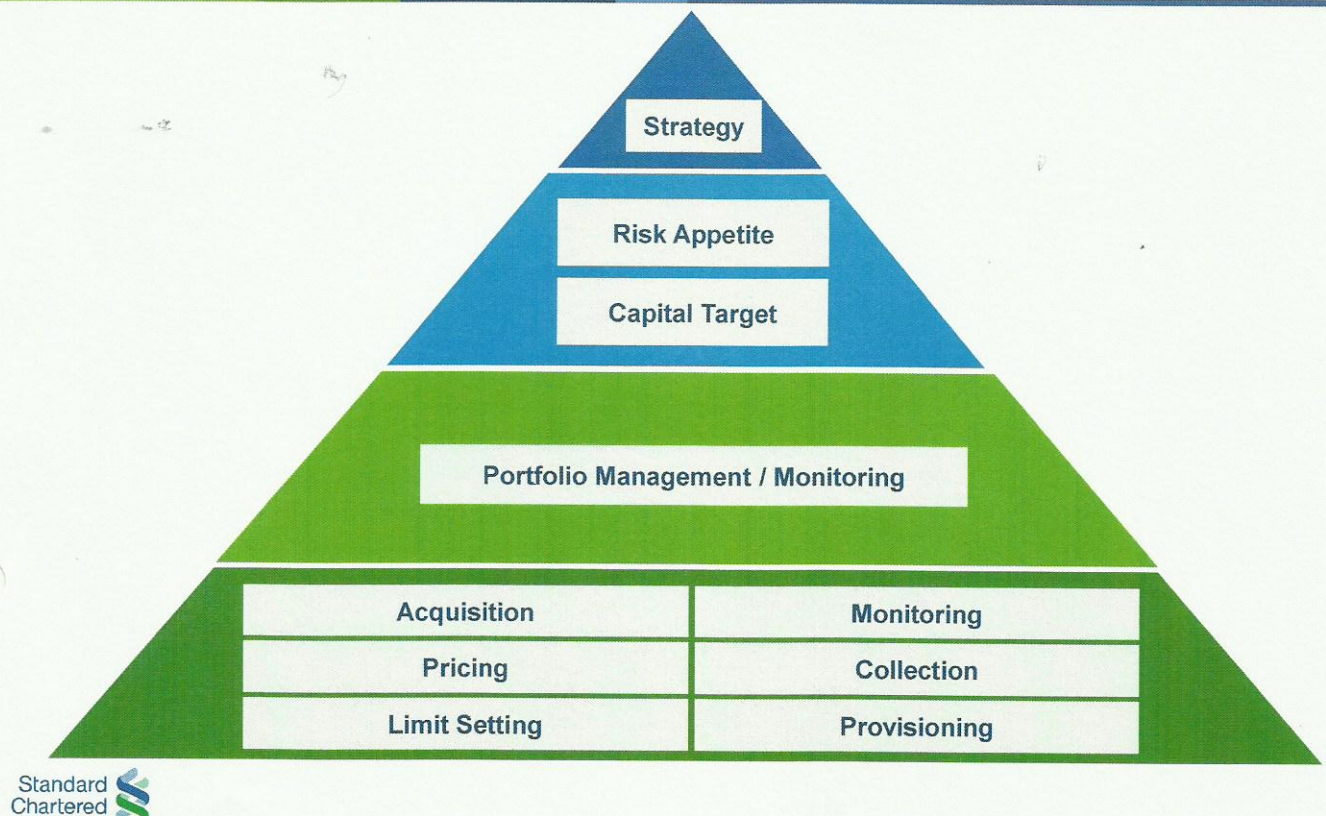
Discount rate
5%

LGD
28%

Retail Banking IRB Models Components



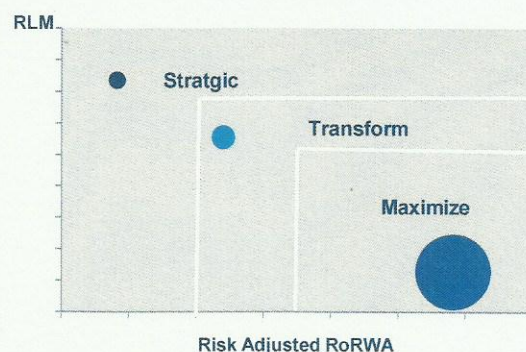
IRB Models Use in Retail Banking



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IRB Models Use in Retail Banking - Risk Appetite Key Metrics

ANR	= Average assets (nominal value)
RWA	= Risk Weighted Asset (Regulatory, includes Credit and Operational Risk)
Risk Adjusted RoRWA	= Risk Adjusted Return of Risk Weighted Assets = (Revenue – Expected Loss) / Risk Weighted Asset
Recession Loss Multiplier (RLM)	= Recession Loss / Revenue Measures number of years earning that would be at risk in recessionary conditions i.e. 1 in 25 years



Impact of this on portfolios

Maximize : Grow subject to credit and earnings quality

Transform : Identify and grow sub-segments with better risk-return profile and implement better risk based pricing

Strategic : Develop strategic portfolios supported by business case or critically review to downsize or exit.